



WELCOME

This is Issue 1 of a regular newsletter communication to inform the DaRo Group employees, customers and suppliers of our recent activities, milestone achievements, new product introductions and ongoing objectives.

DaRo Group Limited are a privately owned group of companies united not only by ownership but also, importantly, by DaRo Group's values and strategy.

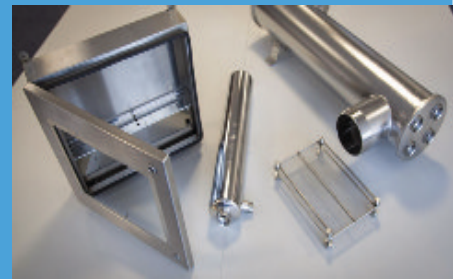
DaRo Products *formed in 2000 after a management buyout to provide a comprehensive range of manufacturing services from design, manufacture, assembly and distribution*

DaRo UV Systems *are a foremost specialist in the design and manufacture of Ultra-violet (UV) products for water treatment, air and surface disinfection and hygiene equipment*

Light Years Ahead *are a leading designer and manufacturer of anti-ligature and vandal resistant luminaires for the custodial and healthcare sectors*

DaRo Fibre Products *design, manufacture, contract manufacture and re-sell value added fibre optic and copper connectivity product solutions to the Enterprise, Fibre Broadband and Wireless market segments*

Stage Products *provide R&D for the DaRo Group and its customers, electrical maintenance services and product design and manufacturing solutions for the entertainment and theatre industries*



Values

- Quality Assurance
- Continuous Investment
- Pride
- Customer Service
- Innovation

To develop, either organically or through acquisition, product businesses which leverage the Group's core capabilities of design, manufacturing, assembly and distribution

Strategy



UPDATES

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www.darogroup.co.uk

www.daroproducts.co.uk

www.darouv.co.uk

www.lya.co.uk

www.fibreproducts.co.uk

www.stageproducts.co.uk



- Launched new Group website, www.darogroup.co.uk
- Acquired GAC Tech Ltd to form Stage Products, providing in-house electrical maintenance services and enhanced research & development resources
- New offices and Canteen for Fibre Products and enlarged Stage Products businesses
- Created new Customer reception, product display area and meeting room



- Delivered second year of significant growth in revenues
- Further investment in dedicated heavy welding facility at Addison Road, Sudbury
- Factory re-organisation creating increased production capacity and efficiencies
- Further additions to the production team to support growth



- Re-development of Clean Water Industrial and Effluent Systems (Multi-lamp Systems)
- Launched online shopping cart for selected standard products
- Delivered major project for both clean water & effluent systems to Hinkley Point Power Station
- New Product Introduction - Bespoke multi-lamp disinfection unit for Healthcare sector



- Re-development of entire core range to incorporate latest LED technology
- Overhauled key production processes to reduce costs & improve market competitiveness
- New Product Introduction - ProtectaLUX Emergency Bulkhead
- Establishment of exclusive Distribution Agreement with Versalux in Australia & New Zealand



- Celebrated 1-year anniversary of ownership in May 2018, exceeding expectations
- Launched as a stand-alone company with dedicated website, www.fibreproducts.co.uk
- Recruited Business Development adviser to accelerate growth beyond existing contract manufacturing agreement



- Renewal of electrical maintenance contract for The Coliseum Theatre, London
- Supplied Stage rollers to English National Opera, The National Theatre, The Royal Opera House and the Bat Out Of Hell Musical
- Developed & delivered replica Enigma (or 'Bombe') machine to Bletchley Park Exhibition Centre
- Invested in two 3D printers, enhancing the Group's R&D and Rapid Prototyping capabilities

Ongoing Objectives

Maintain & strengthen current key customer relationships
Continued growth through investment in sales and marketing
Invest in people, machinery & technology to increase capacity & efficiency